



Operating Budget

Fiscal Year July 1, 2023 - June 30, 2024

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Beaufort - Jasper Water and Sewer Authority
Statement of Revenue, Expenses, and Change in Net Position Budget
For the year ended June 30, 2024

Operating revenues:		
Water		
Civilian wholesale	\$	2,865,000
Military wholesale		1,126,000
Retail		35,308,000
Military retail		1,412,000
Other		4,074,000
Total water revenues		<u>44,785,000</u>
Wastewater		
Service		32,977,000
Military retail		3,036,000
Other		497,000
Total wastewater revenues		<u>36,510,000</u>
Total operating revenues		81,295,000
Operating expenses:		
Water		
Water treatment		8,150,800
Transmission and distribution		8,093,600
Source of supply		1,105,800
Laboratory and testing		605,000
Engineering and construction services		1,087,500
Asset management		560,100
Customer service		1,072,500
Billing		1,235,900
Financial & support services		1,819,900
Information technology		1,393,600
General and administrative		4,270,500
Franchise fee		1,035,000
Depreciation		13,461,200
Total water operating expenses		<u>43,891,400</u>
Wastewater		
Wastewater treatment		4,761,200
Collection and transmission		5,859,300
Wastewater disposal		384,200
Sludge management		1,175,000
Laboratory and testing		426,400
Engineering and construction services		726,800
Asset management		373,300
Customer service		715,300
Billing		824,300
Financial & support services		1,213,200
Information technology		929,200
General and administrative		2,845,100
Franchise fee		965,000
Depreciation		17,053,400
Total wastewater operating expenses		<u>38,251,700</u>
Total operating expenses		82,143,100
Operating loss		(848,100)
Non-operating revenue (expense):		
Interest income		615,000
Lease interest income		218,252
Bond interest income		500,000
Gain (loss) on disposal of assets		-
Interest expense		(3,573,000)
Investment income		40,000
Total non-operating revenue (expense)		<u>(2,199,748)</u>
Decrease in net position before capital contributions		(3,047,848)
Capital contributions:		
Capacity fees		8,300,000
Developer contributions of systems		5,000,000
Total capital contributions		<u>13,300,000</u>
Increase in Net Position	\$	<u>10,252,152</u>

Condensed Statement of Revenues, Expenses, and Changes in Net Position
Actual, Projected, and Budgeted
Year Ended June 30,

	2022		2023	2024
	Actual	Budget	Projected	Budget
Revenues:				
Water service revenues	\$ 34,027,016	\$ 34,985,000	\$ 35,362,149	\$ 40,711,000
Wastewater service revenues	30,689,956	29,724,000	32,756,446	36,013,000
Other revenues	4,426,155	4,059,000	4,473,382	4,571,000
Total operating revenues	\$ 69,143,127	\$ 68,768,000	\$ 72,591,977	\$ 81,295,000
Expenses:				
Operating, before depreciation, but including franchise fees				
Water operations	13,768,476	14,748,800	16,865,798	18,990,200
Wastewater operations	11,072,782	10,740,000	12,839,000	13,571,100
Depreciation	30,072,176	30,496,000	30,351,294	30,514,600
General, administrative, customer service and engineering	14,685,063	15,737,200	16,112,200	19,067,200
Total operating expenses	69,598,497	71,722,000	76,168,292	82,143,100
Operating Income	(455,370)	(2,954,000)	(3,576,315)	(848,100)
Non-operating revenue (expenses), net	(3,130,045)	(3,216,000)	(1,659,123)	(2,199,748)
Increase (decrease) in net position, before contributions	(3,585,415)	(6,170,000)	(5,235,439)	(3,047,848)
Capital contributions:				
Grants	9,844	-	-	-
Capacity fees	22,003,826	5,500,000	15,658,300	8,300,000
Developer contributions of systems	7,743,138	5,000,000	7,474,800	5,000,000
Total capital contributions	29,756,808	10,500,000	23,133,100	13,300,000
Increase(decrease) in net position	26,171,393	4,330,000	17,897,661	10,252,152
Net position at beginning of year	360,120,681		386,292,074	404,189,735
Net position at end of year	\$ 386,292,074		\$ 404,189,735	\$ 414,441,888

Beaufort-Jasper Water & Sewer Authority
Operating Cash Analysis

	2023 Estimated	2024 BUDGET	2025 Estimated	2026 Estimated	2027 Estimated
Operating Net Income (projected)	\$ (3,576,315)	\$ (848,100)	\$ 4,897,695	\$ 8,292,973	\$ 11,615,004
Add:					
Depreciation Expense	30,351,294	30,514,600	30,220,205	29,790,627	29,724,396
Other Post Retirement Benefits	1,618,300	1,751,500	1,784,300	1,834,500	1,886,300
Interest Income	2,116,900	1,373,252	1,093,339	724,365	661,011
Deduct:					
Principal Payments (current debt)	(11,809,200)	(11,744,700)	(12,764,700)	(8,942,240)	(9,308,470)
Interest Payments (current debt)	(5,290,050)	(4,872,900)	(4,460,400)	(4,000,320)	(3,739,820)
New Debt Service	-	(1,236,331)	(3,075,502)	(3,678,341)	(3,678,341)
Transfers to C&D (3-year cash flow)	(13,500,000)	(13,500,000)	(13,500,000)	(16,000,000)	(18,000,000)
Capital purchases funded by operations	(6,506,279)	(4,723,200)	(2,600,000)	(5,200,000)	(5,304,000)
Adjusted Income (Cash)	(6,595,350)	(3,285,879)	1,594,937	2,821,564	3,856,080
Beginning Balance Cash	33,068,040	26,472,690	23,186,812	24,781,748	27,603,312
Anticipated Ending Cash	26,472,690	23,186,812	24,781,748	27,603,312	31,459,392
Target Balance (4 months cash outlay)	20,972,080	23,160,840	24,471,680	23,747,120	24,301,160
Debt Service Coverage Ratio (w/o CC Fees):					
Operating Income	(3,576,315)	(848,100)	4,897,695	8,292,973	11,615,004
Add:					
Depreciation Expense	30,351,294	30,514,600	30,220,205	29,790,627	29,724,396
Interest Income	1,094,900	873,252	793,339	724,365	661,011
Net Earnings	27,869,879	30,539,752	35,911,239	38,807,965	42,000,411
Debt Service to be paid (parity)	16,013,190	16,767,871	19,214,542	15,534,841	15,640,571
Debt Coverage	1.74	1.82	1.87	2.50	2.69
Bond covenants requirement	1.20	1.20	1.20	1.20	1.20
Board requirement	1.25	1.25	1.25	1.25	1.25
Projected Debt Service:					
Principal & Interest Payments (new debt)	-	1,236,331	3,075,502	3,678,341	3,678,341
	-	1,236,331	3,075,502	3,678,341	3,678,341
Total Projected Debt Service	17,099,250	17,853,931	20,300,602	16,620,901	16,726,631

NOTE:

Capacity fees, which represent increases to water and sewer capital cash accounts, were not considered since these funds are not available for operations. Cash consists of gross revenue and operations & maintenance. Transfers to C&D have been calculated based on the Renewal & Replacement forecast.

Monthly Operating Expenses include a factor for customer growth and inflation:

Monthly Operating Expenses	3,818,080	4,302,380	4,426,200	4,551,700	4,681,400
Monthly Debt Service	1,424,940	1,487,830	1,691,720	1,385,080	1,393,890
Monthly Total Cash Requirements	5,243,020	5,790,210	6,117,920	5,936,780	6,075,290
# of months required	4	4	4	4	4
	20,972,080	23,160,840	24,471,680	23,747,120	24,301,160

Beaufort-Jasper Water & Sewer Rates
Effective July 1, 2023

WATER			
Commercial Irrigation	Minimum	\$ 15.00	Basic Facilities Charge
	Usage	\$ 5.20	per Thousand gallons
Commercial Water	Minimum	\$ 15.00	Basic Facilities Charge
	Usage	\$ 4.12	per Thousand gallons
Residential Irrigation	Minimum	\$ 10.50	Basic Facilities Charge
	Usage	\$ 5.20	per Thousand gallons
Residential Water	Minimum	\$ 10.50	Basic Facilities Charge
	Usage	\$ 4.12	per Thousand gallons
Raw Water Commercial Contract	Fixed O&M Charge	\$ 6,200.00	per Month
	Usage	\$ 0.13	per Thousand gallons
Reverse Osmosis Commercial Contract	Fixed O&M Charge	\$ 5,700.00	per Month
	Usage	\$ 4.19	per Thousand gallons
Return Water Commercial Contract	Fixed O&M Charge	\$ 3,392.00	per Month
	Usage	\$ 0.06	per Thousand gallons
Wholesale	Military	\$ 3.34	per Thousand gallons
	Area A2	\$ 3.24	per Thousand gallons
	Area A3	\$ 3.21	per Thousand gallons
	Area B1	\$ 3.13	per Thousand gallons
	Area B2	\$ 3.23	per Thousand gallons
	Area B3	\$ 2.26	per Thousand gallons

SEWER			
Commercial	Minimum	\$ 16.00	Basic Facilities Charge
	Usage	\$ 7.50	per Thousand gallons
Bulk Commercial	Minimum	\$ 16.00	Basic Facilities Charge
	Usage	\$ 6.25	per Thousand gallons
Residential	Minimum	\$ 16.00	Basic Facilities Charge
	Usage	\$ 7.15	per Thousand gallons
	Maximum per month	\$ 66.00	Residential Maximum
Reclaimed Water	Fixed O&M Charge:		
	NOB Golf Course Irrigation	\$ 460.00	per Month
	SOB Golf Course Irrigation	\$ 521.00	per Month
	SOB Residential/Commercial Irrigation	\$ 2,000.00	per Month
	Usage	\$ 0.25	per Thousand gallons

Capital Contribution/Capacity Fees		
Effective October 1, 2022		
Residential Water per REU	\$1,923.00	October 1, 2022
Residential Sewer per REU	\$4,396.00	October 1, 2022
Commercial Water per gpd (minimum 400 gpd)	\$4.81	October 1, 2022
Commercial Sewer per gpd (minimum 300 gpd)	\$14.65	October 1, 2022

Effective July 1, 2023		
Residential Water per REU	\$1,994.00	July 1, 2023
Residential Sewer per REU	\$4,884.00	July 1, 2023
Commercial Water per gpd (minimum 400 gpd)	\$4.99	July 1, 2023
Commercial Sewer per gpd (minimum 300 gpd)	\$16.28	July 1, 2023

Retail Water Rate Comparisons

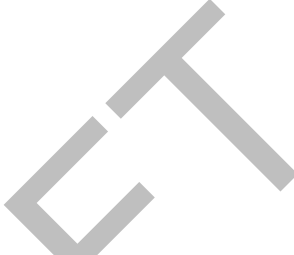
Effective Date

		7/1/14	7/1/15	7/1/16	7/1/17	7/1/18	7/1/19	1/1/21	7/1/21	7/1/22	7/1/23	
Commercial	Minimum	\$9.00	\$9.00	\$12.00	\$12.00	\$13.00	\$13.40	\$13.40	\$13.40	\$13.80	\$15.00	Basic Facilities Charge per Thousand gallons
	Usage	\$3.46	\$3.51	\$3.41	\$3.41	\$3.41	\$3.58	\$3.58	\$3.58	\$3.69	\$4.12	
Residential	Minimum	\$7.00	\$7.00	\$8.00	\$8.00	\$8.50	\$8.75	\$8.75	\$9.25	\$9.55	\$10.50	Basic Facilities Charge per Thousand gallons
	Usage	\$3.46	\$3.51	\$3.41	\$3.41	\$3.41	\$3.55	\$3.55	\$3.55	\$3.66	\$4.12	

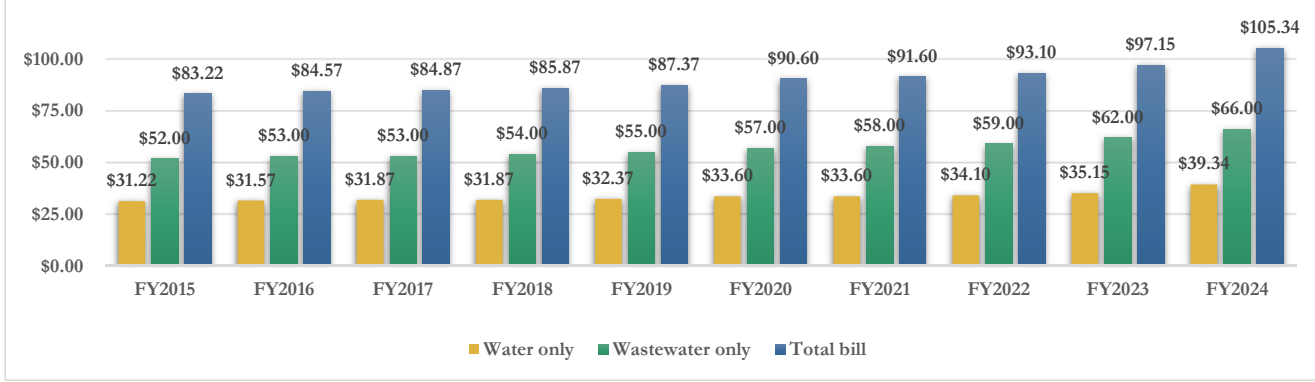
Retail Wastewater Rate Comparisons

Effective Date

		7/1/14	7/1/15	7/1/16	7/1/17	7/1/18	7/1/19	1/1/21	7/1/21	7/1/22	7/1/23	
Commercial	Minimum	\$9.00	\$9.00	\$12.00	\$13.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.70	\$16.00	Basic Facilities Charge per Thousand gallons
	Usage	\$6.10	\$6.28	\$6.28	\$6.28	\$6.28	\$6.59	\$6.59	\$6.59	\$6.92	\$7.50	
Residential	Minimum	\$9.00	\$9.00	\$10.00	\$11.00	\$12.00	\$12.00	\$13.00	\$14.00	\$14.70	\$16.00	Basic Facilities Charge per Thousand gallons
	Usage	\$6.10	\$6.28	\$6.18	\$6.18	\$6.18	\$6.49	\$6.49	\$6.49	\$6.81	\$7.15	
	Max per month	\$52.00	\$53.00	\$53.00	\$54.00	\$55.00	\$57.00	\$58.00	\$59.00	\$62.00	\$66.00	Residential Maximum



Monthly Water & Wastewater Bill for 7kgal Residential Customer

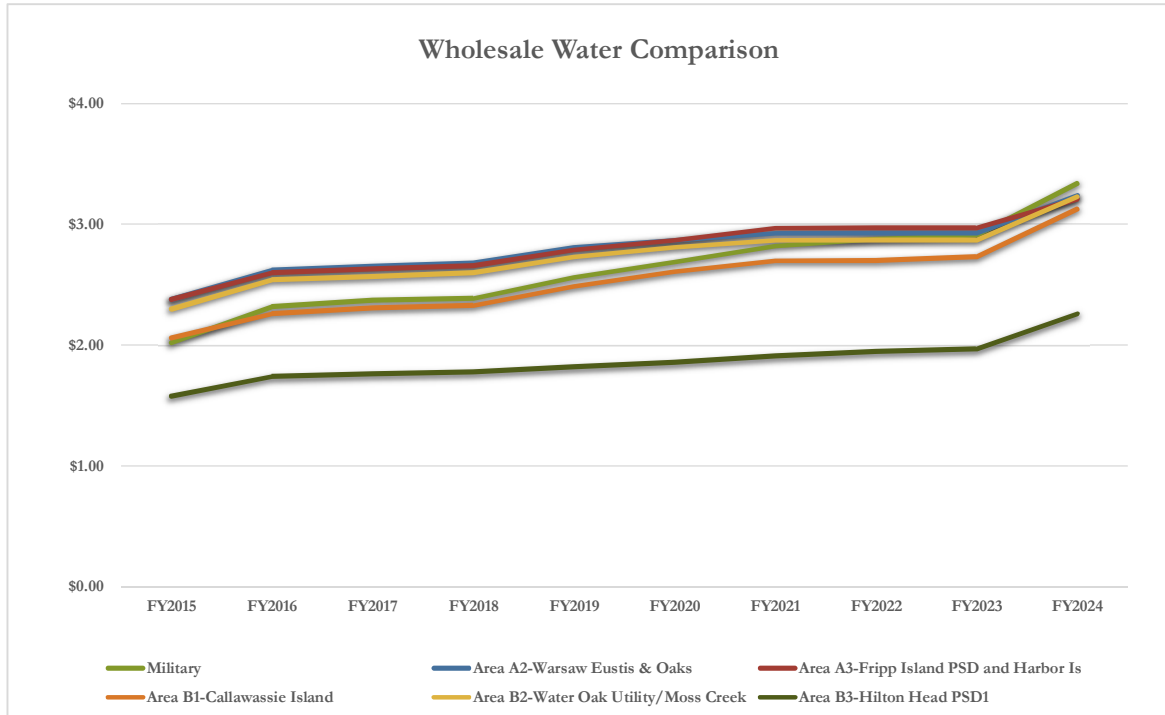


Wholesale Water Rate Comparisons

Effective Date

7/1/14 7/1/15 7/1/16 7/1/17 7/1/18 7/1/19 1/1/21 7/1/21 7/1/22 7/1/23

Wholesale Water		7/1/14	7/1/15	7/1/16	7/1/17	7/1/18	7/1/19	1/1/21	7/1/21	7/1/22	7/1/23	
		Military	\$2.02	\$2.32	\$2.37	\$2.39	\$2.56	\$2.69	\$2.82	\$2.88	\$2.91	\$3.34
Area A2-Warsaw Eustis & Oaks	\$2.38	\$2.62	\$2.65	\$2.68	\$2.81	\$2.87	\$2.93	\$2.93	\$2.93	\$3.24	per Thousand gallons	
Area A3-Fripp Island PSD and Harbor Is	\$2.38	\$2.60	\$2.63	\$2.66	\$2.79	\$2.87	\$2.97	\$2.97	\$2.97	\$3.21	per Thousand gallons	
Area B1-Callawassie Island	\$2.06	\$2.26	\$2.31	\$2.33	\$2.49	\$2.61	\$2.70	\$2.70	\$2.73	\$3.13	per Thousand gallons	
Area B2-Water Oak Utility/Moss Creek	\$2.30	\$2.54	\$2.57	\$2.60	\$2.73	\$2.81	\$2.87	\$2.87	\$2.87	\$3.23	per Thousand gallons	
Area B3-Hilton Head PSD1	\$1.58	\$1.74	\$1.76	\$1.78	\$1.82	\$1.86	\$1.91	\$1.95	\$1.97	\$2.26	per Thousand gallons	



Beaufort-Jasper Water & Sewer Authority

Ancillary Charges

Effective Date July 1, 2023

Charge Type	Charge	Charge Description
1 Administrative Charges		
New Account Service Charge	\$30.00	For administrative costs of establishing new water and sewer accounts
Transfer Account Service Charge	\$25.00	For administrative costs of transferring water and sewer service
Same Day Service	\$100.00	Applies to new service or same day transfer
Returned payment fee	\$35.00	For handling fees and charges associated with the return of a payment from a financial institution, etc.
Late payment penalty	1.50%	Monthly penalty applied to all retail account balances five (5) days after the due date
Delinquent account fee	\$50.00	Applied to all retail accounts 30 days after the due date, prior to service termination
After Hours Service Call	\$100.00	Trip charge related to after hours service calls
Trip Fee	\$30.00	Trip charge related to delinquent account
2 Equipment Use Fee (8-hour day, ½ day minimum)		
Air Compressor w/ Attachments	\$700.00	Plus Operations hourly Labor Charge
Arrow Board	\$100.00	Plus Operations hourly Labor Charge
Boom Truck	\$1,300.00	Plus Operations hourly Labor Charge
Portable Light Unit	\$85.00	Plus Operations hourly Labor Charge
Portable Trailer Mounted Pump	\$450.00	Plus Operations hourly Labor Charge
Rubber Tire Backhoe	\$675.00	Plus Operations hourly Labor Charge
Small Trackhoe (Hydraulic Mini-Excavator)	\$150.00	Plus Operations hourly Labor Charge
Trackhoe (Large Excavator)	\$900.00	Plus Operations hourly Labor Charge
Standby Generators		
100kw, 120/240/208, 1/3	\$500.00	Plus Operations hourly Labor Charge
80kw, 110/220, 1/3	\$450.00	Plus Operations hourly Labor Charge
4000w,110/220, 1	\$120.00	Plus Operations hourly Labor Charge
5000w, 110/220, 1	\$120.00	Plus Operations hourly Labor Charge
2200w, 110/220, 1	\$65.00	Plus Operations hourly Labor Charge
Tanker Charge	\$450.00	Plus Operations hourly Labor Charge
Sewer Vac Truck	\$800.00	Plus Operations hourly Labor Charge
Utility Service Truck	\$450.00	Plus Operations hourly Labor Charge
3 Fire Lines, private		Monthly charge for fire line availability
Less than or equal to 4"	\$4.50	Fire line only
6"	\$6.50	Fire line for sprinkler or per hydrant
8"	\$8.50	Fire line for sprinkler or per hydrant
10"	\$10.50	Fire line for sprinkler or per hydrant
> or = 12"	\$12.50	Fire line for sprinkler or per hydrant
4 Lab Analysis Fees		For laboratory analysis performed under contract to wholesale customers (see attached Lab Analysis Fees worksheet)
5 Meter Fees		
Meter Tampering	\$150.00	For unauthorized meter tampering (i.e., turn-on, etc.)
Reset Fee	\$75.00	Reset meter
Meter Damage	\$150.00	Plus actual material cost, plus 30%
6 Mobilization Charges		Assessed to contractor, etc., responsible for the mobilization
On pipes < 12"	\$500.00	Plus actual costs, plus 30%
On pipes > or = 12"	\$1,000.00	Plus actual costs, plus 30%
7 Operations Labor Charge for work incurred due to outside agencies (i.e., contractors, etc.)	\$40.00	Per hour

Highlight denotes a new or modified charge.

Beaufort-Jasper Water & Sewer Authority

Ancillary Charges

Effective Date July 1, 2023

Charge Type	Charge	Charge Description
8 Project Development Fees		
Water/Sewer Availability Letter:		REU-Residential Equivalent Unit/CEU-Commercial Equivalent Unit
Individual Parcels & Multiple REUs	\$0.00	Included in plan review
Plan Review (relieved for resubmits)		All plans resubmitted for review are charged ½ of original plan review
< 10 REU (Residential Equivalent Units)	\$300.00	
10 - 50 REU	\$500.00	
51 - 150 REU	\$1,000.00	
> 150 REU	\$1,400.00	
Residential Construction Inspection per REU	\$60.00	
Commercial Construction Inspection per GPD	\$0.15	
Testing		Fee for inspector to witness a pressure test for sewer or water. Failed test will require additional fee.
< 10 REU or M no PS	\$150.00	
10 - 50 REU w/PS	\$750.00	
51 - 150 REU	\$750.00	
> 150 REU or RegPS or spine for development	\$1,000.00	
Record Drawing Conversion to GIS		
< 50 REU	\$250.00	
> 50 REU	\$1,000.00	
Legal Documents		
Blanket Easement Recording	\$150.00	Each
Specific Easement Recording	\$600.00	Each
Pump Station Site Recording	\$600.00	Each
Using "Non-BJWSA Standard" Documents	N/A	Not allowed
9 Security Deposits		
Residential Security Deposit	\$150.00	Equivalent to average 2-month residential bill
Commercial Security Deposit (water)		Refundable upon account closing; additional irrigation meter deposit not required if a water deposit is on hand
¾"	\$150.00	One month's typical bill at 7kgal/month, escalated according to equivalent meter size
1"	\$150.00	
1-1/2"	\$150.00	
2"	\$175.00	
3"	\$345.00	
4"	\$550.00	
6"	\$1,100.00	
8"	\$1,760.00	
10"	\$2,530.00	
12"	\$8,250.00	
Commercial Security Deposit (water AND sewer)		1.5 times the single water deposit fee
¾"	\$150.00	
1"	\$150.00	
1-1/2"	\$150.00	
2"	\$265.00	
3"	\$515.00	
4"	\$825.00	
6"	\$1,650.00	
8"	\$2,640.00	
10"	\$3,795.00	
12"	\$12,375.00	

Highlight denotes a new or modified charge.

Beaufort-Jasper Water & Sewer Authority

Ancillary Charges

Effective Date July 1, 2023

Charge Type	Charge	Charge Description
10 Hydrants Meters		
Deposit - 5/8" Meter	\$1,000.00	Refundable - Deposit forfeited if meter not returned.
Deposit - 2" Meter	\$3,000.00	Refundable - Deposit forfeited if meter not returned
Fine - 5/8" Meter	\$1,000.00	Fine for Construction Meter non return
Fine - 2" Meter	\$3,000.00	Fine for Hydrant Meter non return
Setup/breakdown	\$75/\$75	
Base charge	\$18.00	Per month
Usage	\$4.12	Per kgal
Dual hydrant flow test	\$150.00	
Tanker		
Deposit - 5/8" Meter	\$1,000.00	Refundable - Deposit forfeited if meter not returned
Deposit - 2" Meter	\$3,000.00	Refundable - Deposit forfeited if meter not returned
Setup/breakdown	\$75/\$75	
Base charge	\$18.00	Per month
Usage	\$4.12	Per kgal
11 Wastewater Program Fees		
Septage Tipping Fee	\$95.00	Per kgal
Septic Truck Clean-out Fee	\$300.00	Per kgal
Septage		
500 gallon ticket	\$45.00	each
1000 gallon ticket	\$90.00	each
Port-a-let		
500 gallon ticket	\$25.00	each
1000 gallon ticket	\$50.00	each
Grinder Maintenance Fee		
Commerical	\$44.00	Per month
Residential	\$30.00	Per month
Sludge Handling		
Dewatering	\$500.00	Per dry ton
Pretreatment Permits		
Application	\$400.00	
Annual Admin. & Inspection		
Non-Significant Discharge	\$300.00	
Significant Discharge	\$1,000.00	
Extra Strength Surcharges		
BOD > 250 mg/L	\$0.65	Per lb.
TSS > 250mg/L	\$0.80	Per lb.
Ammonia > 100 mg/L	\$2.00	Per lb.
Disconnect (Cut Off) Fee for Sewer Only	\$500.00	For costs to terminate sewer service
12 Water Theft		Theft of meter equipment or bypassing meter
First Offense	\$250.00	Plus estimated water loss @ 1.5 times current volumetric rate
Second Offense & each offense thereafter	\$500.00	Charges pressed, plus estimated water loss at 1.5 times rate

Highlight denotes a new or modified charge.

Beaufort-Jasper Water & Sewer Authority

Tap Fees and Related Charges

Effective Date July 1, 2023

Charge Type	Charge	Charge Description
1 Sewer Inspection Fee		
First inspection	\$75.00	
Reinspection fee	\$100.00	
2 Sewer Tap Fees		
4" or Larger Sewer Connection	Actual Cost	Sewer lateral needs to be installed from the main to the property line
3 System Connections		
10" and smaller	\$400.00	
>12"	\$1,300.00	
4 Water Tap Fees		
3/4" Model 25 Meter + Box Assembly – 25 GPM Maximum	\$700.00	New meter fees including box. (Typically 15 business days)
3/4" Model 25 Meter – 25 GPM Maximum	\$370.00	New Meter fees (Box installed per new DPPM)
1" Model 70 Meter + Box Assembly – 70 GPM Maximum	\$1,000.00	New meter fees including box. (Typically 15 business days)
1" Model 70 Meter – 70 GPM Maximum	\$600.00	New Meter fees (Box installed per new DPPM)
>= 1-1/2" – Contact BJWSA for GPM	Actual Cost	Setup within 15 business days
Commercial Meter Expedited Installation Fee	\$2,000.00	Meter installation within 5 business days
5 Physical Sewer Tap Locate Fee	\$1,000.00	Cost to locate sewer tap if contractor cannot locate
6 Backflow Non-Compliance Fee		
Initial backflow inspection fee	\$75.00	
Backflow Reinspection Fee	\$100.00	Fee associated with reinspecting a failed backflow
Recurring monthly fee for Backflow not in compliance	\$300.00	Fee for backflows not in compliance that cannot be turned off (example: dialysis centers, schools, apartment buildings)
7 Minimum Construction Fee	\$200.00	Fee associated with relocating meters, or water and sewer field operations service repair activities.
8 Grease Trap Compliance Fee	\$300.00	Fee associated with water and sewer field operations

Highlight denotes a new or modified charge.

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Beaufort-Jasper Water & Sewer Authority
Lab Analysis Fees

Effective Date July 1, 2023

Parameter	Method Reference	Qty	Matrix	Charge
pH-Lab	EPA 150.1	1	Aqueous	\$10.00
pH-Field	EPA 150.1	1	Aqueous	\$15.00
Turbidity	SM 2130B	1	Aqueous	\$10.00
Turbidity-Field	SM 2130B	1	Aqueous	\$15.00
Conductivity-Lab	SM 2510B	1	Aqueous	\$10.00
Conductivity-Field	SM 2510B	1	Aqueous	\$15.00
Total Residual Chlorine-Lab	SM 4500CLG	1	Aqueous	\$10.00
Total Residual Chlorine-Field	SM 4500CLG	1	Aqueous	\$15.00
Free Residual Chlorine-Lab	SM 4500CLG	1	Aqueous	\$10.00
Free Residual Chlorine-Field	SM 4500CLG	1	Aqueous	\$15.00
Total Coliform/E. Coli	SM 9223B	1	Aqueous	\$30.00
Fecal Coliform	SM 9221C E	1	Aqueous	\$50.00
Heterotrophic Bacteria	SM 9215B	1	Aqueous	\$50.00
Enterococci	Enterolert	1	Aqueous	\$50.00
Alkalinity	SM 2320B	1	Aqueous	\$30.00
Calcium-Hardness	SM 3500CAD	1	Aqueous	\$30.00
Fluoride	SM 4500F-C	1	Aqueous	\$35.00
Chloride	SM 4500CL-B	1	Aqueous	\$35.00
Total Phosphorous	SM 4500 PE	1	Aqueous	\$40.00
Orthophosphate	EPA 365.2	1	Aqueous	\$30.00
Ammonia	SM 4500NH3F	1	Aqueous	\$35.00
Nitrite	SM 4500-NO2	1	Aqueous	\$30.00
Nitrate	SM4500-NO3 / EPA 9210A / /	1	Aqueous	\$35.00
Biochemical Oxygen Demand	SM 5210B	1	Aqueous	\$50.00
Total Organic Carbon	SM 5310B	1	Aqueous	\$40.00
Total Suspended Solids	SM 2540D	1	Aqueous	\$35.00
Total Dissolve Solids	SM 2540C	1	Aqueous	\$35.00
Additional Service:				
Sample Pick-up		Per day		\$75.00
Terms and Additional Information:				
Based on business days after sample receipt.				
Weekends and holidays excluded unless prior approval from Laboratory Manager.				
BJWSA sampling containers will be provided with appropriate preservatives.				